

# Delhi School of Professional Studies and Research

Affiliated to G.G.S Indraprastha University

(NAAC Accredited "A" Grade Institution)

## Session on Selling Skills

*Held On*

23<sup>rd</sup> March, 2022

<b>Title</b>	Session on Selling Skills
<b>Date and Time</b>	23 <sup>rd</sup> March, 2022
<b>Venue</b>	Zoom Platform
<b>Resource Person/Facilitator</b>	Ms. Simmi Chaudhary
<b>No. of Participants</b>	300
<b>Summary</b>	On March 23 <sup>rd</sup> , 2022, students enrolled in the BBA (G) and B.COM (H) programmes attended a <b>Session on Selling Skills</b> organized by Placement Cell of DSPSR. The resource person of the session was Ms. Simmi Chaudhary, Human Resource Manager, Homeosphere consultant. The gathering drew about 300 students.
<b>Winners</b>	NA

## Photographs of the event:



**DELHI SCHOOL OF PROFESSIONAL STUDIES AND RESEARCH**  
(Affiliated to Guru Gobind Singh Indraprastha University (GGSIPU))  
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## Placement Cell of DSPSR

Welcomes



For the Guest Lecture  
on Selling Skills  
23rd March 2022

### GUEST LECTURE

TIMINGS- 11:00 A.M. ONWARDS

VENUE-ZOOM

(Links have already been shared)

1, Institutional Area, Sector-29, Rohini, Delhi - 110029

Mob: 9654250004, 9013333377, E-mail: placement@dpsr.in, Website: www.dpsr.in

DSPSR Rohini is presenting

**Sales Enablement Can Sharpen Your Selling Skills**

- Learning is a never-ending journey. Learning new skills and polishing what they already know again and again is what sets leaders apart. Having a sales enablement strategy in place will help you and your team sharpen your selling skills and give your organization the chance to become a leader. Find out more by downloading our free sales enablement whitepaper or check out our Success in Sales Online Program.

DSPSR Rohini	IPU229602 harsh ya...	IPU012048 deep gu...
IPU210013 aman bha...	IPU006069 debash...	IPU210182 shikhi negl
IPU103668 pushkar ...	IPU200638 tushar j...	IPU181199 shivani sr...
IPU112042 sanjay j...	IPU200439 tushar jaiswal	Penalty meant he has to pay charge for it

DSPSR Rohini is presenting

**Fundamental Selling Skills Every Sales Person Must Have**

- Research Skills
- Communication
- Active Listening
- Emotional Intelligence
- Collaboration

DSPSR Rohini	IPU229602 harsh ya...
IPU210013 aman bha...	IPU006069 debashi...
IPU103668 pushkar ...	IPU200638 tushar j...